HYPNOS
THE MOST COMFORTABLE BEDS IN THE WORLD

CASE STUDY



KIMPTON QUINTA DA MARINHA

Set between Portugal's Atlantic coastline and Sintra-Cascais Natural Park, Kimpton Quinta da Marinha marks a new chapter for one of Cascais' best-known resorts. Following an extensive renovation, the hotel has reopened as the second Kimpton property in Portugal, bringing the brand's distinctive boutique luxury to this remarkable coastal setting. It is also the first Kimpton in Europe to feature its own golf course, combining lifestyle-led hospitality with golf, wellness and the natural beauty of its Atlantic surroundings.

The hotel's 180 guest rooms, eight suites and six signature suites embrace the relaxed sophistication of Portugal's western coast, balancing contemporary comfort with a strong sense of place. Interiors by Goddard Littlefair create an atmosphere that encourages guests to slow down, reconnect and embrace the rhythms of coastal living.

The bedroom, and particularly the quality of sleep it provides, is fundamental to the guest experience. With guests spending more than half their time in a hotel room in bed, every aspect of its design and specification needed to support an exceptional night's sleep.

Quinta da Marinha also presented a particular design challenge. Before the renovation, each room had two 110 x 200 cm mattresses combined to create an exceptionally large 220 x 200 cm bed. Its unusually generous proportions had become something returning guests genuinely valued and associated with the comfort of the hotel.

The new bed therefore needed to command the room visually and retain that rich, generous presence. It also had to deliver the comfort expected of the new Kimpton experience while working with the proportions and design of the renovated guestrooms.



For Hypnos, a fifth-generation British bedmaker with more than 120 years' experience in restorative sleep, the project demonstrates the importance of considering the bed alongside the space, proportions and wider design of the room. Close collaboration allowed the team to develop a new configuration while preserving the strong visual presence guests had come to value. A mattress from the Hypnos Signature Collection fulfilled the design ambition while providing the comfort, support and quality required. To support efficient project delivery, Hypnos supplied the beds through its partner factory in Spain, helping to minimise both lead times and delivery costs.

The renewed guestrooms provide a calm retreat after days spent exploring Cascais, playing golf, enjoying the spa or discovering the surrounding coastline. At their heart is a bed designed to look inviting, feel indulgent and assure every guest of a great night's sleep.

"With the repositioning of Quinta da Marinha as a Kimpton, we wanted to make sure that the investment in design and the overall lifestyle experience was matched by an equally strong investment in something as fundamental as the bed itself. If anything, the new sleep experience had to be even better.

"Hypnos understood that challenge. The team helped us balance exceptional comfort and quality with the design requirements of the project, the operational demands of the hotel and the need for a financially responsible, sustainable investment."

Paulo Figueiredo,
Operations General Director,
Quinta da Marinha Golf & Hospitality



